

## IKHTISAR DATA KEUANGAN PENTING

### SIGNIFICANT FINANCIAL SUMMARY

| IKHTISAR KEUANGAN<br>(Rp juta)                                                                 | TAHUN   YEAR |            |            |            |            | FINANCIAL SUMMARY<br>(Rp million)                                              |
|------------------------------------------------------------------------------------------------|--------------|------------|------------|------------|------------|--------------------------------------------------------------------------------|
|                                                                                                | 2017         | 2016       | 2015       | 2014*)     | 2013*)     |                                                                                |
| <b>Neraca</b>                                                                                  |              |            |            |            |            | <b>Balance Sheet</b>                                                           |
| Total Aset                                                                                     | 74,745,570   | 60,839,102 | 47,305,954 | 36,194,949 | 24,027,644 | Total Assets                                                                   |
| Total Aset Produktif                                                                           | 69,099,266   | 59,249,000 | 45,089,134 | 35,043,794 | 23,760,409 | Total Performing Assets                                                        |
| Kredit – Gross                                                                                 | 56,420,080   | 47,197,276 | 34,241,046 | 26,004,334 | 17,683,639 | Credit - Gross                                                                 |
| Total Liabilitas                                                                               | 66,202,194   | 53,785,630 | 42,718,881 | 33,413,765 | 21,651,537 | Total Liabilities                                                              |
| Dana Pihak Ketiga :                                                                            | 62.633.496   | 51,640,346 | 41,257,417 | 32,007,123 | 20,657,040 | Third Party Funds :                                                            |
| Giro                                                                                           | 2,883,260    | 3,626,901  | 2,425,668  | 2,256,592  | 1,023,216  | Current Accounts                                                               |
| Tabungan                                                                                       | 6,875,231    | 4,315,187  | 4,249,967  | 3,099,783  | 1,624,178  | Saving Deposits                                                                |
| Deposito Berjangka                                                                             | 52,872,043   | 43,696,776 | 34,529,667 | 26,581,980 | 17,992,895 | Time Deposits                                                                  |
| Sertifikat Deposito                                                                            | 2,962        | 1,482      | 52,115     | 68,768     | 16,751     | Certificate of Deposits                                                        |
| Obligasi Subordinasi                                                                           | 1,933,309    | 940,883    | 937,888    | 935,221    | 681,468    | Subordinated Bonds                                                             |
| Total Ekuitas                                                                                  | 8,543,376    | 7,053,472  | 4,587,073  | 2,781,184  | 2,376,107  | Total Equity                                                                   |
| <b>Laba/Rugi</b>                                                                               |              |            |            |            |            | <b>Income</b>                                                                  |
| Pendapatan Bunga                                                                               | 6,984,499    | 6,029,021  | 5,002,094  | 3,564,517  | 2,255,017  | Interest Income                                                                |
| Pendapatan Operasional Lainnya                                                                 | 49,025       | 41,511     | 48,972     | 41,232     | 106,106    | Other Operating Income                                                         |
| Beban Bunga                                                                                    | 4,384,398    | 3,611,373  | 3,306,066  | 2,446,461  | 1,251,645  | Interest Expense                                                               |
| Biaya Operasional Lainnya                                                                      | 1,746,498    | 1,419,925  | 867,181    | 590,715    | 602,524    | Other Operating Expenses                                                       |
| Laba Sebelum Beban Pajak                                                                       | 910,146      | 1,087,200  | 878,213    | 571,976    | 509,628    | Income Before Tax Expense                                                      |
| Laba Tahun Berjalan                                                                            | 675,405      | 820,191    | 652,325    | 429,298    | 385,351    | Income for the Year                                                            |
| Penghasilan (Biaya) Komprehensif Lainnya                                                       | 14,252       | 746,556    | 5,902      | (24,221)   | (19,752)   | Other Comprehensive Income (Expense)                                           |
| Total Penghasilan Komprehensif Tahun Berjalan                                                  | 689,657      | 1,566,748  | 658,227    | 405,077    | 365,600    | Total Comprehensive Income for the Year                                        |
| Laba per Saham Dasar (nilai penuh)                                                             | 134.55       | 176.82     | 162.79     | 123.42     | 110.79     | Basic Earning per Share (full amount)                                          |
| <b>RASIO KEUANGAN</b>                                                                          |              |            |            |            |            | <b>FINANCIAL RATIO</b>                                                         |
| <b>Permodalan</b>                                                                              |              |            |            |            |            | <b>Capital</b>                                                                 |
| Rasio Kecukupan Modal (CAR)                                                                    | 14.11%       | 13.34%     | 12.97%     | 10.44%     | 14.07%     | Capital Adequacy Ratio (CAR)                                                   |
| <b>Aktiva Produktif</b>                                                                        |              |            |            |            |            | <b>Productive Assets</b>                                                       |
| Aset Produktif & Non Produktif Bermasalah Terhadap Total Aset Produktif dan Aset Non Produktif | 4.73%        | 1.95%      | 2.23%      | 1.46%      | 1.31%      | Performing & Non-Performing Assets to Total Performing & Non-Performing Assets |
| Aset Produktif Bermasalah terhadap Total Aset Produktif                                        | 4.61%        | 1.79%      | 2.02%      | 1.18%      | 0.87%      | Non-Performing Assets to Total Performing Assets                               |
| CKPN Aset Keuangan Terhadap Aset Produktif                                                     | 1.55%        | 0.94%      | 0.33%      | 0.19%      | 0.55%      | Allowance for Impairment Losses on Financial Assets to Earning Assets          |
| Kredit Bermasalah (NPL Gross)                                                                  | 5.65%        | 2.11%      | 2.52%      | 1.46%      | 1.04%      | Non Performing Loan (NPL Gross)                                                |
| <b>Profitabilitas</b>                                                                          |              |            |            |            |            | <b>Profitability</b>                                                           |
| ROA                                                                                            | 1.30%        | 2.03%      | 2.10%      | 1.98%      | 2.53%      | ROA                                                                            |
| ROE                                                                                            | 10.64%       | 19.00%     | 23.41%     | 20.96%     | 22.85%     | ROE                                                                            |
| NIM                                                                                            | 4.26%        | 5.16%      | 4.78%      | 4.52%      | 5.75%      | NIM                                                                            |
| BOPO                                                                                           | 87.20%       | 83.08%     | 82.65%     | 84.27%     | 78.58%     | BOPO                                                                           |
| <b>Likuiditas</b>                                                                              |              |            |            |            |            | <b>Liquidity</b>                                                               |
| LFR                                                                                            | 90.08%       | 91.40%     | 82.99%     | 81.25%     | 85.61%     | LFR                                                                            |

| Solvabilitas                           |         |         |         |           |         | Solvability                |
|----------------------------------------|---------|---------|---------|-----------|---------|----------------------------|
| Rasio Kewajiban Terhadap Jumlah Aktiva | 88.57%  | 88.41%  | 90.30%  | 92.32%    | 90.11%  | Debt to Total Assets Ratio |
| Rasio Kewajiban Terhadap Ekuitas       | 774.90% | 762.54% | 931.29% | 1,201.42% | 911.22% | Debt to Equity Ratio       |

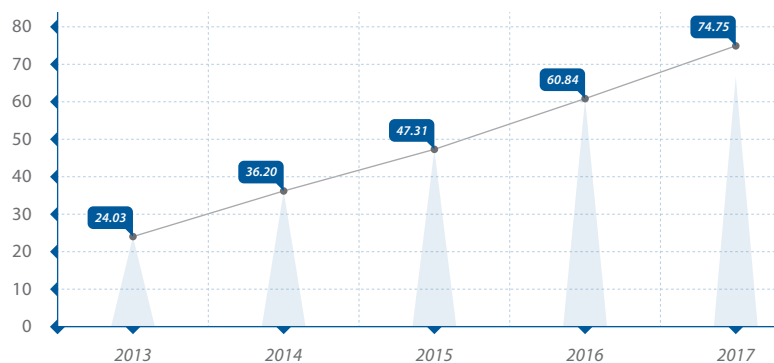
| KEPATUHAN                   |       |       |       |       |       | COMPLIANCE                                        |
|-----------------------------|-------|-------|-------|-------|-------|---------------------------------------------------|
| Persentase Pelanggaran BMPK |       |       |       |       |       | Percentage of Legal Lending Limit (LLL) Violation |
| Pihak Terkait               | Nihil | Nihil | Nihil | Nihil | Nihil | Related Parties                                   |
| Pihak Tidak Terkait         | Nihil | Nihil | Nihil | Nihil | Nihil | Non-Related Parties                               |

|                            |       |       |       |       |       |                             |
|----------------------------|-------|-------|-------|-------|-------|-----------------------------|
| Persentase Pelampauan BMPK |       |       |       |       |       | Percentage of Excess of LLL |
| Pihak Terkait              | Nihil | Nihil | Nihil | Nihil | Nihil | Related Parties             |
| Pihak Tidak Terkait        | Nihil | Nihil | Nihil | Nihil | Nihil | Non-Related Parties         |

|                          |       |       |       |       |       |                                    |
|--------------------------|-------|-------|-------|-------|-------|------------------------------------|
| Giro Wajib Minimum (GWM) |       |       |       |       |       | Statutory Reserve                  |
| GWM Utama Rupiah         | 6.51% | 6.51% | 7.59% | 8.09% | 8.21% | Rupiah Statutory Reserve           |
| GWM Valuta asing         | 8.31% | 8.14% | 8.24% | 8.12% | 8.12% | Foreign Currency Statutory Reserve |
| Posisi Devisa Netto      | 0.17% | 0.15% | 0.59% | 0.01% | 0.13% | Net Open Position                  |

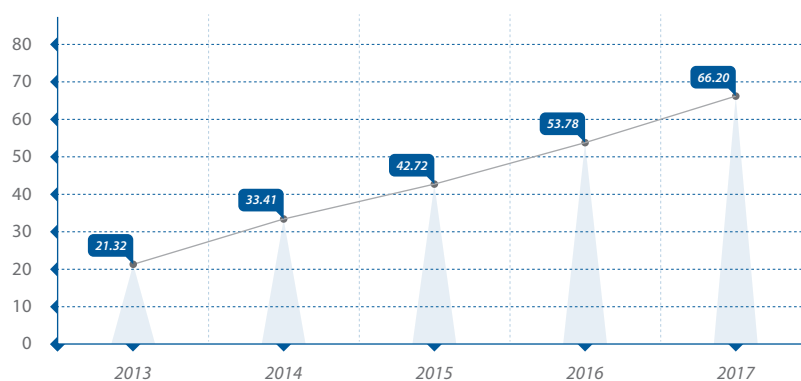
## TOTAL ASET (TRILIUN RP)

## TOTAL ASSETS (TRILLION RP)



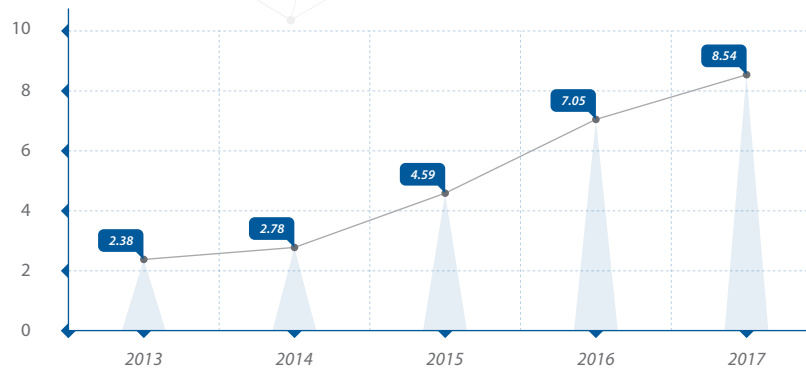
## TOTAL LIABILITAS (TRILIUN RP)

## TOTAL LIABILITY (TRILLION RP)



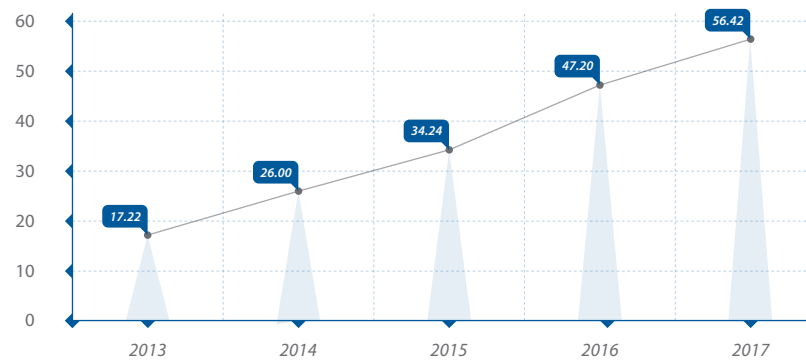
## TOTAL EKUITAS (TRILIUN RP)

### TOTAL EQUITY (TRILLION RP)



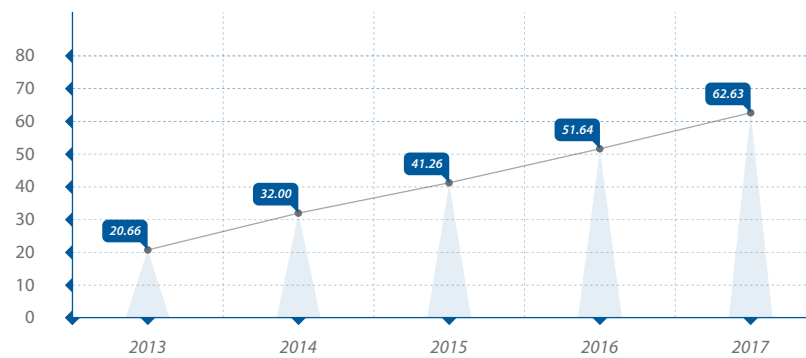
## TOTAL KREDIT GROSS (TRILIUN RP)

### TOTAL CREDIT GROSS (TRILLION RP)



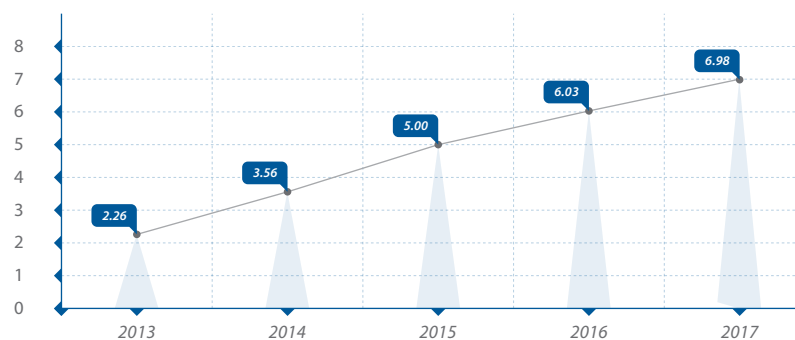
## DANA PIHAK KETIGA (TRILIUN RP)

### THIRD PARTY FUNDS (TRILLION RP)

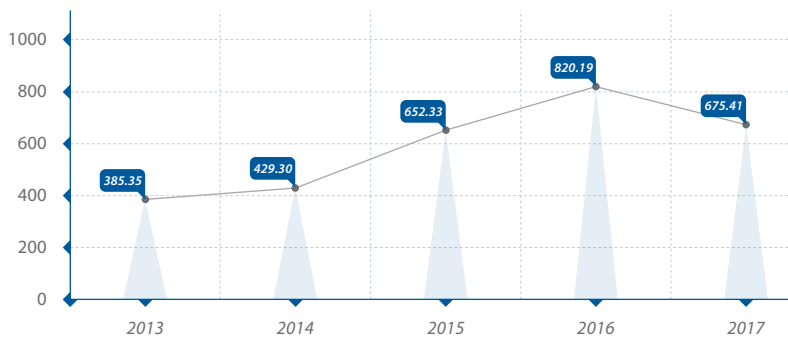


## PENDAPATAN BUNGA (TRILIUN RP)

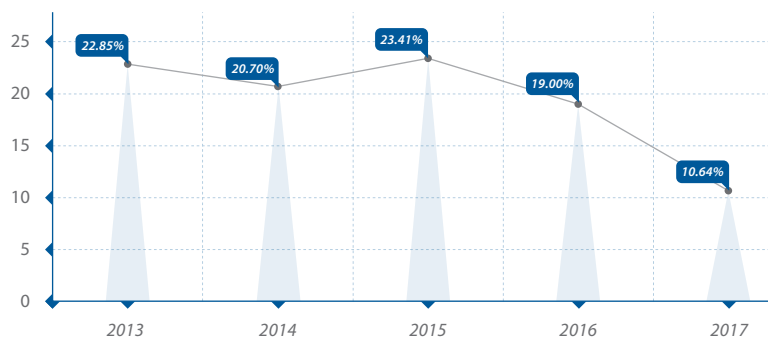
### INTEREST INCOME (TRILLION RP)



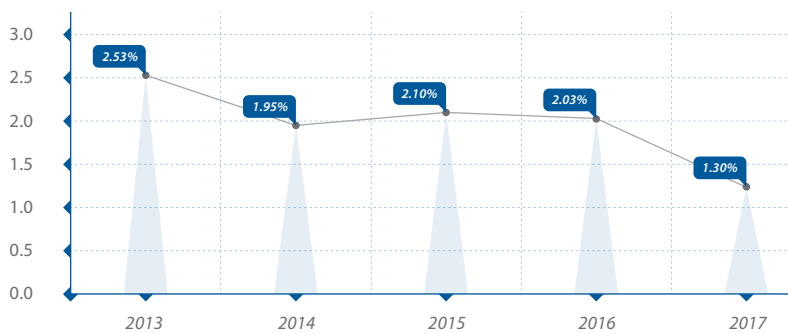
## LABA TAHUN BERJALAN (MILIAR RP) INCOME FOR THE YEAR (BILLION RP)



## ROE



## ROA



## NIM

